



RE: query re sale of intellectual property
Kerans, Deirdre to: 'PAC@oireachtas.ie'

26/07/2017 15:18

Dear Mr Fannin,

Apologies for the delay in responding. Below is NUI Galway's response to the query from the PAC in relation to the sale of intellectual property. Please note the original minor error submitted, highlighted in red below.

Query:

The submission states NUIG received €676,492 for the sale of its interest (11% share) in **Company A** and €570,146 (3.2%) in **Company B**.

The estimated value of the companies based on the shareholdings is as follows:

Amount received by NUIG	Shareholding	Value of company based on shareholding	Sale Price
€676,492	11%	€6,149,927	\$10m
€570,146	3.02% *	€17,817,063	\$21m

***Please note that there was a small error in the original submission relating to **Company B** – the shareholding was in fact 3.02% and not 3.2%. Apologies for any confusion in this regard.**

Please explain the difference between the amount received for the shareholding and the stated sale price.

NUI Galway Response:

1. Company A: The difference between the sale price and the PAC's computed value of the company based on shareholding is represented by IP development costs which reduced the amount available for distribution to €6.44m.
2. Company B: The difference between the sale price and the PAC's computed value of the company based on shareholding is represented by an amount held in Escrow against claims and value of cash on hand which reduced the amount available for distribution to \$17m.

Please do not hesitate to contact this office should you require further information.

Kind regards,
 Deirdre

Deirdre Kerans

Director, Planning & Administration
 Office of the President
 National University of Ireland Galway
 Tel: +353 91 492363 (Direct Line) | +353 91 492110 (Main Office)
 E.mail: deirdre.kerans@nuigalway.ie



From: Patrick Fannin [mailto:Patrick.Fannin@Oireachtas.ie] **On Behalf Of** PAC@oireachtas.ie
Sent: 05 July 2017 14:26
To: Kerans, Deirdre
Cc: President, NUI Galway
Subject: query re sale of intellectual property

Deirdre,

I refer to section 6 of the report submitted on 3 May 2017 (breakdown of the shares that the University acquired from the sale of intellectual property).

The submission states NUIG received €676,492 for the sale of its interest (11% share) in Company A and €570,146 (3.2%) in company B.

The estimated value of the companies based on the shareholdings is as follows:

Amount received by NUIG	Shareholding	Value of company based on shareholding	Sale Price
€676,492	11%	€6,149,927	\$10m
€570,146	3.2%	€17,817,063	\$21m

Please explain the difference between the amount received for the shareholding and the stated sale price.

With regards,

Pat Fannin | Public Accounts Committee
 Houses of the Oireachtas | Kildare House | Dublin 2
 T: +353 1 6184123

Oireachtas email policy and disclaimer.

<http://www.oireachtas.ie/parliament/about/oireachtasemailpolicyanddisclaimer/>

Beartas ríomhphoist an Oireachtais agus séanadh.

<http://www.oireachtas.ie/parliament/ga/eolas/beartasriomhphoistanoireachtaisagusseanadh/>